

Berger Paints Bangladesh Limited
Statement of Financial Position (Unaudited)
As at 31 December 2017

		Taka in '000	
		31 Dec 2017	31 Mar 2017
Assets			
Non-current assets			
Property, plant and equipment	3	3,093,988	2,515,556
Capital work-in-progress		193,490	338,372
Intangible assets		90,191	88,796
		<u>3,377,669</u>	<u>2,942,724</u>
Investment - at cost		89,300	89,300
Total non-current assets		<u>3,466,969</u>	<u>3,032,024</u>
Current assets			
Inventories	4	2,426,655	1,916,288
Trade & other receivables	5	1,222,363	1,091,553
Advances, deposits and prepayments	6	405,564	324,664
Advance tax		27,299	-
Term deposit- short term portion		200,000	1,450,000
Cash and cash equivalents	7	731,626	497,774
Inter - company receivables		110,029	125,523
Total current assets		<u>5,123,536</u>	<u>5,405,802</u>
Total assets		<u>8,590,505</u>	<u>8,437,826</u>
Equity and liabilities			
Share capital		231,889	231,889
Share premium		115,068	115,068
General reserve		10,000	10,000
Retained earnings		5,068,379	5,009,778
Equity attributable to the Company's equity holders		<u>5,425,336</u>	<u>5,366,735</u>
Non-current liabilities			
Deferred tax liabilities		194,501	179,501
Total non-current liabilities		<u>194,501</u>	<u>179,501</u>
Current liabilities			
Operational overdraft		164,112	318,450
Short term loan		100,000	-
Trade and other payables	8	2,446,911	2,080,812
Provision for royalty		186,625	219,032
Provision for current tax		-	200,913
Employees' retirement gratuity		64,215	63,930
Unclaimed dividend - local		8,658	8,306
Liability for unclaimed IPO application money		147	147
Total current liabilities		<u>2,970,668</u>	<u>2,891,590</u>
Total liabilities		<u>3,165,169</u>	<u>3,071,091</u>
Total equity and liabilities		<u>8,590,505</u>	<u>8,437,826</u>
Net Asset Value Per Share (NAVPS) Tk.		<u>233.96</u>	<u>231.44</u>

Chairman

Managing Director

Director

Director & CFO

Company Secretary

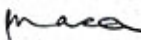
Dhaka, 29 January 2018

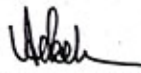
Berger Paints Bangladesh Limited
Statement of Profit or Loss and Other Comprehensive Income (Unaudited)
For the third quarter ended 31 December 2017

	Taka in '000			
	Apr-Dec 2017	Apr-Dec 2016	Oct-Dec 2017	Oct-Dec 2016
Revenue-net	11,028,383	10,146,845	3,995,874	3,685,129
Cost of sales	(6,056,358)	(5,199,033)	(2,163,765)	(1,896,944)
Gross profit	4,972,025	4,947,812	1,832,109	1,788,185
Selling, distribution and warehousing expenses	(3,187,737)	(2,928,635)	(1,150,423)	(1,069,462)
Administrative & general expenses	(374,974)	(359,321)	(121,490)	(133,788)
Other operating expenses	(58,994)	(75,689)	(22,963)	(26,957)
Other operating income	131,497	99,860	49,665	37,001
	(3,490,208)	(3,263,785)	(1,245,211)	(1,193,206)
Operating income	1,481,817	1,684,027	586,898	594,979
Finance costs	(7,496)	(2,921)	(2,684)	(31)
Investment income	40,164	69,485	5,421	23,032
Net finance income	32,668	66,564	2,737	23,001
Other non-operating income	7,155	10,602	1,024	(415)
Income before WPPF and tax	1,521,640	1,761,193	590,659	617,565
Workers' profit participation and welfare fund (WPPF)	(75,725)	(87,530)	(29,482)	(30,899)
Income before tax	1,445,915	1,673,663	561,177	586,666
Current tax expenses	(386,784)	(447,705)	(150,115)	(156,934)
Deferred tax expenses	(15,000)	(15,000)	(5,000)	(5,000)
	(401,784)	(462,705)	(155,115)	(161,934)
Net income	1,044,131	1,210,958	406,062	424,732
Basic earnings per share (EPS) Tk.	45.03	52.22	17.51	18.32


Chairman


Managing Director


Director


Director and CFO


Company Secretary

Dhaka, 29 January 2018

Berger Paints Bangladesh Limited
Statement of Changes of Equity (Unaudited)
For the third quarter ended 31 December 2017

Taka in '000

Particulars	Share capital	General reserve	Share Premium	Retained earnings	Total equity
Balance as at 1 April 2016	231,889	10,000	115,068	4,265,014	4,621,971
Dividend paid during the period	-	-	-	(626,102)	(626,102)
Net profit during the period	-	-	-	1,210,958	1,210,958
Balance as at 31 December 2016	231,889	10,000	115,068	4,849,870	5,206,827
Balance as at 1 April 2017	231,889	10,000	115,068	5,009,778	5,366,735
Dividend paid during the period	-	-	-	(985,530)	(985,530)
Net profit during the period	-	-	-	1,044,131	1,044,131
Balance as at 31 December 2017	231,889	10,000	115,068	5,068,379	5,425,336



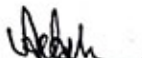
Chairman



Managing Director



Director



Director & CFO


Company Secretary

Dhaka, 29 January 2018

Berger Paints Bangladesh Limited
Statement of Cash Flows (Unaudited)
For the third quarter ended 31 December 2017

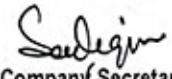
	Taka in '000	
	Apr-Dec 2017	Apr- Dec 2016
Cash flows from operating activities (A)		
Cash received from customers	10,884,422	10,220,586
Cash received from other operating income	184,812	158,910
Cash paid to suppliers and employees	(9,689,802)	(8,348,546)
Payment of interest	(7,496)	(2,921)
Income tax paid	(614,996)	(436,784)
Net cash flows from operating activities	756,940	1,591,245
Cash flows from investing activities (B)		
Capital expenditures	(742,706)	(699,242)
Proceeds from disposal of property, plant and equipment	9,133	12,379
Net cash used in investing activities	(733,573)	(686,863)
Cash flows from financing activities (C)		
Dividend paid	(985,177)	(625,938)
Net cash used in financing activities	(985,177)	(625,938)
Increase / (Decrease) in cash and cash equivalents (D) = (A+B+C)	(961,810)	278,444
Opening cash and cash equivalents (E)	1,629,324	1,654,184
Closing cash and cash equivalents (D+E)	667,514	1,932,628
Reconciliation of cash and cash equivalents:		
	As at	
	31.12.2017	31.12.2016
Term deposit- short term portion	200,000	1,450,000
Term loan- short term portion	(100,000)	-
Cash and cash equivalents	731,626	482,628
Operational overdraft	(164,112)	-
Closing net cash and cash equivalents	667,514	1,932,628
Net Operating Cash Flows Per Share (NOCFPS) Tk	32.64	68.62


Chairman


Managing Director


Director


Director & CFO


Company Secretary


Dhaka, 29 January 2018

Berger Paints Bangladesh Limited
Consolidated Statement of Profit or Loss and Other Comprehensive Income (Unaudited)
For the third quarter ended 31 December 2017

	Taka in '000			
	<u>Apr-Dec'17</u>	<u>Apr-Dec'16</u>	<u>Oct - Dec 2017</u>	<u>Oct - Dec 2016</u>
Revenue-net	11,064,455	10,165,472	4,008,515	3,689,508
Cost of sales	(5,980,240)	(5,103,067)	(2,127,708)	(1,860,853)
Gross profit	5,084,215	5,062,405	1,880,807	1,828,655
Selling, distribution and warehousing expenses	(3,204,542)	(2,941,978)	(1,156,792)	(1,074,935)
Administrative & general expenses	(397,240)	(379,861)	(129,169)	(140,810)
Other operating expenses	(58,994)	(75,689)	(22,963)	(26,957)
Other operating income	146,432	110,384	54,499	40,995
Operating expenses	(3,514,344)	(3,287,144)	(1,254,425)	(1,201,707)
Operating income	1,569,871	1,775,261	626,382	626,948
Finance costs	(7,514)	(2,943)	(2,694)	(39)
Investment income	35,651	65,786	4,141	21,268
Net finance income	28,137	62,843	1,447	21,229
Other non-operating income	7,155	10,602	1,024	(415)
Share of profit of associate-BBBL	25,370	29,729	4,489	11,567
	32,525	40,331	5,513	11,152
Profit before WPPF and Tax	1,630,533	1,878,435	633,342	659,329
Workers' profit participation and welfare fund (WPPF)	(79,730)	(91,856)	(31,358)	(32,224)
Net profit before tax	1,550,803	1,786,579	601,984	627,105
Current tax expenses	(403,145)	(470,360)	(159,024)	(163,632)
Deferred tax expenses	(22,296)	(23,218)	(9,277)	(7,517)
	(425,441)	(493,578)	(168,301)	(171,149)
Net income	1,125,362	1,293,001	433,683	455,956
Basic earnings per share (EPS) Tk.	48.53	55.76	18.70	19.66


Chairman


Managing Director


Director


Director and CFO


Company Secretary

Dhaka, 29 January 2018

Berger Paints Bangladesh Limited
Consolidated Statement of Financial Position (unaudited)
As at 31 December 2017

		Taka in'000	
		31 Dec 2017	31 Mar 2017
	Notes		
Assets			
Non-current assets			
Property, plant and equipment	3a	3,530,556	2,918,710
Capital work-in-progress		195,335	348,204
Intangible assets		97,592	94,236
Investment in associate		150,003	124,633
Total non-current assets		3,973,486	3,485,783
Current assets			
Inventories	4a	2,588,180	2,075,005
Trade & other receivables	5a	1,248,720	1,102,580
Advances, deposits and prepayments	6a	409,630	330,714
Advance tax		63,242	
Term deposit-short term portion		200,000	1,450,000
Cash and cash equivalents	7a	741,059	508,438
Total current assets		5,250,831	5,466,737
Total assets		9,224,317	8,952,520
Equity and liabilities			
Share capital		231,889	231,889
Share premium		115,068	115,068
General reserve		10,000	10,000
Retained earnings		5,568,762	5,428,930
Equity attributable to the Company's equity holders		5,925,719	5,785,887
Non-current liabilities			
Deferred tax liabilities		272,507	250,211
Total non-current liabilities		272,507	250,211
Current liabilities			
Operational overdraft		164,112	318,450
Short term loan		100,000	-
Trade and other payables	8a	2,489,915	2,134,319
Provision for royalty		186,625	219,032
Provision for current tax		-	161,871
Provision for employees retirement gratuity		76,634	74,297
Unclaimed dividend - Local		8,658	8,306
Liability for unclaimed IPO application money		147	147
Total current liabilities		3,026,091	2,916,422
Total liabilities		3,298,598	3,166,633
Total equity and liabilities		9,224,317	8,952,520
Net Asset Value Per Share (NAVPS) Tk.		255.54	249.51


Chairman


Managing Director


Director


Director & CFO


Company Secretary

Dhaka, 29 January 2018

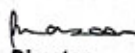
Berger Paints Bangladesh Limited
Consolidated Statement of Changes in Equity (unaudited)
For the third quarter ended 31 December 2017

Taka in '000

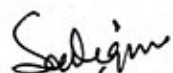
Particulars	Share capital	General reserve	Share premium	Retained earning	Total
Balance as at 01 April 2016	231,889	10,000	115,068	4,578,298	4,935,255
Dividend paid during the period	-	-	-	(626,102)	(626,102)
Net profit during the period	-	-	-	1,293,001	1,293,001
Balance as at 31 December 2016	231,889	10,000	115,068	5,245,197	5,602,154
Balance as at 01 April 2017	231,889	10,000	115,068	5,428,930	5,785,887
Dividend paid during the period	-	-	-	(985,530)	(985,530)
Net profit during the period	-	-	-	1,125,362	1,125,362
Balance as at 31 December 2017	231,889	10,000	115,068	5,568,762	5,925,719


Chairman


Managing Director


Director


Director & CFO


Company Secretary

Dhaka, 29 January 2018

Berger Paints Bangladesh Limited
Consolidated Statement of cash flows (Unaudited)
For the third quarter ended 31 December 2017

	Taka in '000	
	Apr- Dec 2017	Apr- Dec 2016
Cash flows from operating activities (A)		
Cash received from customers	10,905,164	10,602,548
Cash received from other operating income	195,234	169,434
Cash paid to suppliers and employees	(9,646,586)	(8,628,971)
Payment of interest	(7,514)	(6,642)
Income tax paid	(628,258)	(465,131)
Net cash flows from operating activities	818,040	1,671,238
Cash flows from investing activities (B)		
Capital expenditures	(805,037)	(786,163)
Proceeds from disposal of property, plant and equipment	9,133	12,379
Net cash used in investing activities	(795,904)	(773,784)
Cash flows from financing activities (C)		
Dividend paid	(985,177)	(625,938)
Net cash used in financing activities	(985,177)	(625,938)
Increase / (Decrease) in cash and cash equivalents (D) = (A+B+C)	(963,041)	271,516
Opening cash and cash equivalents (E)	1,639,988	1,656,195
Closing net cash and cash equivalents (D+E)	676,947	1,927,711
Reconciliation of closing cash and cash equivalents:		
	As at	
	31.12.2017	31.12.2016
Term deposit- short term portion	200,000	1,450,000
Term loan- short term portion	(100,000)	-
Cash and cash equivalents	741,059	483,974
Operational overdraft	(164,112)	(6,263)
Closing net cash and cash equivalents	676,947	1,927,711
Net Operating Cash Flows Per Share Tk.	35.28	72.07


Chairman


Managing Director


Director


Director & CFO


Company Secretary

Dhaka, 29 January 2018

BERGER PAINTS BANGLADESH LIMITED
SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED)
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2017

1 Status and nature of business

The Company was incorporated on 6 June 1973 under the Companies Act 1913. Company's shares are listed with Dhaka and Chittagong Stock Exchanges and are placed under "A" category. The principal activities of the Company are manufacturing and marketing of liquid, cement and powder paints & varnishes, emulsion and coating.

Berger Paints Bangladesh Limited holds 100% shares of Jenson & Necholson (Bangladesh) Limited - J&NBL. The principal activities of J&NBL are production and marketing of metal containers and printing of metal sheets.

Berger Paints Bangladesh Limited holds 49% shares of Berger Becker Bangladesh Limited-BBBL. The principal activities of BBBL are manufacturing and marketing of coil coatings.

2 Basis of preparation

These financial statements have been prepared in accordance with the requirement of Bangladesh Accounting Standard 34 " Interim Financial Reporting" and the requirements of the Securities & Exchange Rules 1987.

		Taka in '000	
		31 Dec 2017	31 Mar 2017
3 Property, Plant and Equipment			
Property, Plant and Equipment - at cost	5,113,900	4,291,535	
Accumulated depreciation	(2,019,912)	(1,775,979)	
	<u>3,093,988</u>	<u>2,515,556</u>	
3 a. Consolidated Property, Plant and Equipment			
Property, Plant and Equipment - at cost	5,326,245	4,884,531	
Accumulated depreciation	(1,795,689)	(1,965,821)	
	<u>3,530,556</u>	<u>2,918,710</u>	
4 Inventories			
Raw materials	926,078	793,535	
Semi-processed and bulk products	156,309	107,280	
Packing materials	44,851	47,422	
Finished goods	755,440	592,294	
Stores & Promotional items	52,920	41,891	
Stocks in transit	491,057	333,866	
	<u>2,426,655</u>	<u>1,916,288</u>	
4 a. Consolidated Inventories			
Raw materials	981,554	853,366	
Semi-processed and bulk products	218,555	154,098	
Packing materials	35,703	47,422	
Finished goods	761,579	596,757	
Stores & Promotional items	59,330	49,996	
Stocks in transit	531,459	373,366	
	<u>2,588,180</u>	<u>2,075,005</u>	
5 Trade & other receivables			
Trade debtors -unsecured	1,251,442	1,106,405	
General provision for bad & doubtful debts	(30,971)	(29,895)	
	1,220,471	1,076,510	
Other receivables	1,892	15,043	
Considered to be good	<u>1,222,363</u>	<u>1,091,553</u>	
5 a. Consolidated Trade & other receivables			
Trade debtors -unsecured	1,271,317	1,113,748	
General provision for bad & doubtful debts	(30,971)	(29,895)	
	1,240,346	1,083,853	
Intercompany receivables with Berger Becker Bangladesh Limited	6,482	880	
Other receivables	1,892	17,847	
Considered to be good	<u>1,248,720</u>	<u>1,102,580</u>	

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		Taka in '000	
		31 Dec 2017	31 Mar 2017
6 Advances, deposits and prepayments			
Advance to employees	55,376	47,189	
Advance to suppliers & others	241,520	197,969	
VAT & Other deposit	98,800	68,393	
Prepaid expenses	9,868	11,113	
	405,564	324,664	
6 a. Consolidated Advances, deposits and prepayments			
Advance to employees	56,816	47,954	
Advance to suppliers & others	242,244	200,568	
VAT & Other deposit	100,048	70,007	
Prepaid expenses	10,522	12,185	
	409,630	330,714	
7 Cash and cash equivalents			
Current and collection accounts	596,632	378,531	
Short term deposit accounts	108,661	98,600	
Dividend account	10,625	10,063	
Foreign currency accounts	5,864	5,104	
IPO Fund with scheduled bank	385	378	
In hand - cash	9,459	5,098	
	731,626	497,774	
7 a. Consolidated Cash and cash equivalents			
Current and collection accounts	607,642	389,088	
Short term deposit accounts	117,953	108,981	
Foreign currency accounts	5,864	5,164	
In hand - cash	9,600	5,205	
	741,059	508,438	
8 Trade and other payables			
Revenue expenses	1,257,607	967,847	
Trading supplies	984,441	889,047	
Other finance	98,397	118,778	
Capital expenditure	30,741	20,690	
Workers' profits participation & welfare funds	75,725	84,450	
	2,446,911	2,080,812	
8 a. Consolidated Trade and other payables			
Revenue expenses	1,265,606	975,585	
Trading supplies	1,008,510	925,947	
Other finance	103,194	124,337	
Capital expenditure	30,741	20,690	
Workers' profits participation & welfare funds	81,864	87,760	
	2,489,915	2,134,319	

9 Significant Deviation

The Earnings per share (EPS) for third quarter ended 31 December 2017 decreased from same period of previous year as a result of significant increase in price of key raw materials which could not be fully adjusted with product price because of market reality.

The Net Operating Cash Flow per share (NOCFPS) decreased significantly from same period of previous year mainly because of increase in payment to suppliers due to increase of key raw materials prices and also increase in receivable as a result of slow down of collection.

10 General

Figures appearing in these financial statements have been rounded off to the nearest thousand Taka.



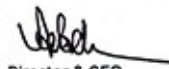
Chairman



Managing Director



Director



Director & CFO



Company Secretary

Dhaka, 29 January 2018