# Berger Paints Bangladesh Limited Statement of Financial Position (Unaudited) As at 30 September 2018

As at 30 Septem	ber 2018	Taka in '000			
			31 Mar 2018		
	Notes	30 Sep 2018	31 Mar 2016		
Assets					
Non-current assets					
Property, plant and equipment	3	3,725,590	3,230,921		
Capital work-in-progress		107,576	110,892		
Intangible assets		82,790	89,907		
		3,915,956	3,431,720		
Investment - at cost		93,343	89,300		
Total non-current assets		4,009,299	3,521,020		
Current assets					
Inventories	4	2,722,860	2,250,601		
Trade & other receivables	5	1,527,800	1,580,048		
Advances, deposits and prepayments	6	371,460	400,414		
Term deposit- short term portion		-	150,000		
Cash and cash equivalents	7	629,669	1,017,838		
Inter - company receivables		72,258	74,294		
Total current assets		5,324,047	5,473,195		
Total assets		9,333,346	8,994,215		
Total accord					
Equity and liabilities					
Share capital		463,779	231,889		
Share premium		1 - 11	115,068		
General reserve		-	10,000		
Retained earnings		5,766,076	5,694,178		
Equity attributable to the Company's equity holders	10	6,229,855	6,051,135		
Non-current liabilities			000 000		
Deferred tax liabilities	8	235,329	236,989		
Total non-current liabilities		235,329	236,989		
Current liabilities			50.000		
Operational overdraft		74,252	52,608		
Trade and other payables	9	2,128,728	2,428,559		
Provision for royalty		256,632	215,455		
Provision for current tax		(12,385)	(27,843)		
Employees' retirement gratuity		15,333	28,523		
Dividend payable		405,455	8,642		
Liability for unclaimed IPO application money		147	147		
Total current liabilities		2,868,162	2,706,091		
Total liabilities		3,103,491	2,943,080		
Total equity and liabilities		9,333,346	8,994,215		
2000 S. 14 S. 5		11)			
Net Asset Value Per Share (NAVPS) Tk.	10	134.33	130.47		

Director & CFO

Dhaka, 30 October 2018

# Berger Paints Bangladesh Limited Statement of Profit or Loss and Other Comprehensive Income (Unaudited) For the period from 1 April 2018 to 30 September 2018

		Taka in '000			
	Notes	Apr-Sep 2018	Apr-Sep 2017	Jul-Sep 2018	Jul-Sep 2017
Revenue-net		7,696,963	7,032,509	3,737,316	3,058,911
Cost of sales		(4,506,251)	(3,892,593)	(2,200,313)	(1,713,944)
Gross profit		3,190,712	3,139,916	1,537,003	1,344,967
Solling distribution and worth and		(2.070.000)	(2.027.214)	(980,378)	(897,547)
Selling, distribution and warehousing expenses Administrative and general expenses		(2,076,063)	(2,037,314)	(126,880)	(131,929)
Other operating expenses		(245,517)	(253,484) (36,031)	(22,993)	(10,105)
Other operating income		(45,936) 96,994	81,832	51,708	38,619
Other operating income	l	(2,270,522)	(2,244,997)	(1,078,543)	(1,000,962)
Operating income		920,190	894,919	458,460	344,005
Finance costs		(8,604)	(4,812)	(3,687)	(3,147)
Investment income		7,378	34,743	2,228	13,229
Net finance income		(1,226)	29,931	(1,459)	10,082
Other	4-7		2.424	4	4.004
Other non-operating income	,	4,813	6,131	155_	1,804_
Income before WPPF and tax		923,777	930,981	457,156	355,891
Workers' profit participation and welfare fund (WPPF)		(45,950)	(46,243)	(22,851)	(17,704)
Income before tax		877,827	884,738	434,305	338,187
Current toy cymones	1	(220,000)	(000,000)	(440.040)	100 107
Current tax expenses Deferred tax (expenses)/Income		(236,988) 1,660	(236,669)	(118,316)	(90,467)
Deletted tax (expenses)/income		(235,328)	(10,000)	6,660 (111,656)	(5,000) (95,467)
		(200,020)	(240,003)	(111,030)	(33,407)
Net income	11&12	642,499	638,069	322,649	242,720
Basic Earnings per share (EPS) Tk.	11	13.85	13.76	6.96	5.23

**Managing Director** 

Director & CFO

Company Secretary

Dhaka, 30 October 2018

### Berger Paints Bangladesh Limited Statement of Changes of Equity (Unaudited) For the period from 1 April 2018 to 30 September 2018

Taka in '000

Particulars	Share capital	General reserve	Share Premium	Retained earnings	Total equity
Balance as at 1 April 2017	231,889	10,000	115,068	5,009,778	5,366,735
Dividend paid during the period		-	-	(985,530)	(985,530)
Net income during the period	-	2	-	638,069	638,069
Balance as at 30 September 2017	231,889	10,000	115,068	4,662,317	5,019,274
Balance as at 1 April 2018 Cash Dividend paid during the period	231,889	10,000	115,068	5,694,178 (463,779)	6,051,135 (463,779)
Stock Dividend paid during the period	231,890	(10,000)	(115,068)	,	(403,773)
Net income during the period	-	-	-	642,499	642,499
Balance as at 30 September 2018	463,779			5,766,076	6,229,855

**Managing Director** 

Dhaka, 30 October 2018

Director & CFO

# Berger Paints Bangladesh Limited Statement of Cash Flows (Unaudited) For the period from 1 April 2018 to 30 September 2018

		Taka i	n '000
	Notes	Apr-Sep 2018	Apr- Sep 2017
Cash flows from operating activities (A)			
Cash received from customers		7,748,147	6,855,180
Cash received from other operating income		105,436	126,730
Cash paid to suppliers and employees		(7,392,652)	(6,410,046)
Payment of interest		(8,604)	(4,812)
Income tax paid		(221,530)	(273,676)
Net cash flows from operating activities	11&12	230,797	293,376
Cash flows from investing activities (B)			
Investment in Forsoc		(4043)	-
Capital expenditures		(728,363)	(453,491)
Proceeds from disposal of property, plant and equiptment		8,762	7,937
Net cash used in investing activities		(723,644)	(445,554)
Cash flows from financing activities (C)			
Dividend paid		(66,966)	(985,040)
Net cash used in financing activities		(66,966)	(985,040)
Increase / (Decrease) in cash and cash equivalents (D) = (A+B+C)		(559,813)	(1,137,218)
Opening cash and cash equivalents (E)		1,115,230	1,629,324
Closing cash and cash equivalents (D+E)		555,417	492,106
Reconciliation of cash and cash equivalents:		As	at
		30 Sep 2018	30 Sep 2017
Term deposit- short term portion		-	250,000
Term loan- short term portion		· -	(250,000)
Cash and cash equivalents		629,669	531,098
Operational overdraft		(74,252)	(38,992)
Closing net cash and cash equivalents		555,417	492,106
Net Operating Cash Flows Per Share (NOCFPS) Tk	11	4.98	6.33

**Managing Director** 

Director & CFO

#### Berger Paints Bangladesh Limited Consolidated Statement of Financial Position (Unaudited ) As at 30 September 2018

As at 30 Septem	iber 2018		1101
		Taka i	
	Notes	30 Sep 2018	31 Mar 2018
• 00 000			
Assets			
Non-current assets			
Property, plant and equipment	3a	4,160,817	3,678,207
Capital work-in-progress		112,712	112,706
Intangible assets		87,113	94,602
Investment in associate		179,709	160,393
Total non-current assets		4,540,351	4,045,908
Current assets			
Inventories	4a	2,884,957	2,393,316
Trade and other receivables	5a	1,566,430	1,605,681
Advances, deposits and prepayments	6a	378,088	405,860
Term deposit-short term portion	ou .	-	150,000
Cash and cash equivalents	7a	643,110	1,041,825
Total current assets	/ a	5,472,585	5,596,682
Total assets		10,012,936	9,642,590
10(a) a336(3		10,012,330	3,042,030
Equity and liabilities			
Share capital		463,779	231,889
Share premium		400,773	115,068
General reserve		-	10,000
Retained earnings		6,344,264	6,231,294
Equity attributable to the Company's equity holders	10a	6,808,043	6,588,251
Equity attributable to the company's equity holders	IUa	0,000,043	0,300,231
Non-current liabilities			
Deferred tax liabilities	8a	309,552	309,354
Total non-current liabilities		309,552	309,354
Current liabilities			
Operational overdraft		74,252	52,608
Trade and other payables	9a	2,171,992	
Provision for royalty	Ja	256,632	2,481,951
Provision for current tax			215,455
Provision for employees retirement gratuity		(41,456)	(54,949)
		28,319	41,131
Dividend payable		405,455	8,642
Liability for unclimed IPO application money		147	147
Total current liabilities		2,895,341	2,744,985
Total liabilities		3,204,893	3,054,339
Total equity and liabilities		10,012,936	9,642,590
		•	-
Net Asset Value Per Share (NAVPS) Tk.	10a	146.80	142.06

Managing Director

Director & CFO

#### Berger Paints Bangladesh Limited Consolidated Statement of Profit or Loss and Other Comprehensive Income (Unaudited) For the period from 1 April 2018 to 30 September 2018

		Taka	in '000		
	Notes	Apr-Sep 2018	Apr-Sep 2017	Jul - Sep 2018	Jul - Sep 2017
Revenue-net Cost of sales Gross profit		7,729,628 (4,485,982) 3,243,646	7,055,940 (3,852,532) <b>3,203,408</b>	3,752,728 (2,183,970) 1,568,758	3,071,295 (1,699,766) 1,371,529
Selling, distribution and warehousing expenses Administrative and general expenses Other operating expenses Other operating income Operating expenses		(2,087,051) (260,068) (45,936) 111,776 (2,281,279)	(2,047,750) (268,071) (36,031) 91,933 (2,259,919)	(986,383) (134,005) (22,993) 58,341 (1,085,040)	(902,484) (139,314) (10,105) 44,489 (1,007,414)
Operating income		962,367	943,489	483,718	364,115
Finance costs Investment income Net finance income		(9,219) 6,629 <b>(2,590)</b>	(4,820) 31,510 <b>26,690</b>	(4,115) 2,010 (2,105)	(3,455) 11,945 <b>8,490</b>
Other non-operating income Share of profit of associate-BBBL		4,813 15,273 20,086	6,131 20,881 27,012	155 6,435 6,590	1,804 10,809 12,613
Income before WPPF and Tax Workers' profit participation and welfare fund (WPPF)		<b>979,863</b> (47,958)	99 <b>7,191</b> (48,372)	<b>488,203</b> (23,776)	<b>385,218</b> (18,670)
Net income before tax		931,905	948,819	464,427	366,548
Current tax expenses Deferred tax income/(expenses)		(248,136) (198) (248,334)	(244,121) (13,019) (257,140)	(127,121) 3,522 (123,599)	(94,405) (7,201) (101,606)
Net income	11a&12a	683,571	691,679	340,828	264,942
Basic earnings per share (EPS ) Tk.	11a	14.74	14.91	7.35	5.71

**Managing Director** 

Dhaka, 30 October 2018

## Berger Paints Bangladesh Limited Consolidated Statement of Changes in Equity (Unaudited) For the period from 1 April 2018 to 30 September 2018

Taka. in '000

Particulars	Share capital	General reserve	Share premium	Retained earning	Total
Balance as at 01 April 2017	231,889	10,000	115,068	5,428,930	5,785,887
Dividend paid during the period Net income during the period	-	-	-	- 691,679	691,679
Balance as at 30 September 2017	231,889	10,000	115,068	6,120,609	6,477,566
Balance as at 01 April 2018 Cash Dividend paid during the period Stock Dividend paid during the period Net income during the period	231,889 - 231,890	10,000 - (10,000)	115,068 - (115,068)	6,231,294 (463,779) (106,822) 683,571	6,588,251 (463,779) - 683,571
Balance as at 30 September 2018	463,779	<b>■</b> i:		6,344,264	6,808,043

**Managing Director** 

Dhaka, 30 October 2018

Director & CFO

# Berger Paints Bangladesh Limited Consolidated Statement of cash flows (Unaudited) For the period from 1 April to 30 September 2018

			Taka ir	n '000
		Notes	Apr- Sep 2018	Apr- Sep 2017
Cash flows from operating activities (A)				
Cash received from customers		1	7,769,857	6,868,137
Cash received from other operating income			117,427	133,597
Cash paid to suppliers and employees			(7,405,536)	(6,367,015)
Payment of interest			(9,219)	(4,820)
Income tax paid			(234,643)	(283,801)
Net cash flows from operating activities		11a&12a	237,886	346,098
operating addition		1140124	207,000	040,000
Cash flows from investing activities (B)				
Capital expenditures		ĺ	(745,998)	(509,698)
Investment in Berger Forsoc Ltd.			(4,043)	-
Proceeds from disposal of assets		Į	8,762	7,937
Net cash used in investing activities			(741,279)	(501,761)
Cook flows from financing activities (C)				
Cash flows from financing activities (C) Dividend paid		1	(66,966)	(095.040)
		١	(66,966)	(985,040) (985,040)
Net cash used in financing activities			(00,900)	(903,040)
Increase / (Decrease) in cash and cash equivalents (D)	= (A+B+C)		(570,359)	(1,140,703)
				V
Opening cash and cash equivalents (E)			1,139,217	1,639,988
Closing net cash and cash equivalents (D+E)			568,858	499,285
December of clasing and and apply agriculants			۸۰	-4
Reconciliation of closing cash and cash equivalents	<b>5.</b>		As 2010	
			30 Sep 2018	30 Sep 2017
Term deposit- short term portion			-	250,000
Term loan- short term portion			-	(250,000)
Cash and cash equivalents			643,110	538,277
Operational overdraft			(74,252)	(38,992)
Closing net cash and cash equivalents			568,858	499,285
Operating Cash Flows Per Share Tk.		11a	5.13	7.46
	N 4		28	
$\Lambda$	. / . / .		(	101
L o C	Udlalle		,	201/10110
Managing Director	Director & CFO		C	ompany Secretary
managing Director	Director a or o		C.	ompany occietaly

Dhaka, 30 October 2018

# BERGER PAINTS BANGLADESH LIMITED SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT ( UNAUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2018

#### 1 Status and nature of business

The Company was incorporated on 6 June 1973 under the Companies Act 1913. Company's shares are listed with Dhaka and Chittagong Stock Exchanges and are placed under "A" category. The principal activities of the Company are manufacturing and marketing of liquid, cement and powder paints & varnishes, emulsion and coating.

Berger Paints Bangladesh Limited holds 100% share of Jenson & Necholson Bangladesh Limited - J&NBL. The principal activities of J&NBL are production and marketing of metal containers and printing of metal sheets.

Berger Paints Bangladesh Limited holds 49% share of Berger Becker Bangladesh Limited-BBBL. The principal activities of BBBL are manufacturing and marketing of coil coatings.

Berger Paints Bangladesh Limited has set up a joint venture company with Forsoc International limited, United Kingdom in the name of "Berger Fosroc Limited" in Bangladesh, incorporated on 19 April 2018, for the purpose of carrying on the business to manufature and sell construction chemicals. Berger Paints Bangladesh Limited has 50% share in the joint venture.

#### 2 Basis of preparation

These financial statements have been prepared in accordance with the requirement of Bangladesh Accounting Standard 34 "Interim Financial Reporting" and the requirements of the Securities & Exchange Rules 1987.

		Taka in 30 Sep 2018	'000 31 Mar 2018
3 P	roperty, Plant and Equipment		
	Property,Plant and Equipment - at cost Accumulated depreciation	6,059,626 (2,334,036)	5,356,229 (2,125,308)
		3,725,590	3,230,921
3 a. C	Consolidated Property, Plant and Equipment		
	Property,Plant and Equipment - at cost Accumulated depreciation	6,758,028 (2,597,211)	6,040,325 (2,362,118)
		4,160,817	3,678,207
4 1	Raw materials Semi-processed and bulk products Packing materials Finished goods Stores & Promotional items Stocks in transit	1,231,295 156,207 42,329 716,734 73,356 502,939	825,372 132,678 40,475 615,158 66,150 570,768
		2,722,860	2,250,601
4 a. (	Raw materials Semi-processed and bulk products Packing materials Finished goods Stores & Promotional items Stocks in transit	1,302,192 210,366 36,157 724,291 78,685 533,266	879,769 184,641 40,475 620,171 71,699 596,561
		2,884,957	2,393,316
5 1	Trade & other receivables Trade debtors -unsecured General provision for bad & doubtful debts Other receivables	1,562,853 (35,053) 1,527,800	1,610,408 (31,424) 1,578,984 1,064
	Considered to be good	1,527,800	1,580,048

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	a wall-lated Trade S other receivables		Taka i 30 Sep 2018	n '000 31 Mar 2018
<b>5</b> a.	Consolidated Trade & other receivables Trade debtors -unsecured		1,587,556	1,623,113
	General provision for bad & doubtful debts	5	(35,053) 1,552,503	(31,424)
	Intercompany receivables with Berger Bed	ker Bangladesh Limited	13,354	1,591,689 5,392
	Intercompany receivables with Berger Fos	roc Limited	573	-
	Other receivables Considered to be good		1,566,430	8,600 1,605,681
6	Advances, deposits and prepayments		1,500,450	1,005,081
	Advance to employees		67,503	59,997
	Advance to suppliers & others VAT & Other deposit		200,131 98,071	221,646 106,045
	Prepaid expenses		5,755	12,726
			371,460	400,414
<b>6</b> a	. Consolidated Advances, deposits and pre	payments		
	Advance to employees Advance to suppliers & others		68,608 200,200	60,890 222,370
	VAT & Other deposit		103,317	108,939
	Prepaid expenses		5,963	13,661
7	Cash and cash equivalents		378,088	405,860
•	Current and collection accounts		572,045	853,202
	Short term deposit accounts		33,752	140,538 10,608
	Dividend account Foreign currency accounts		10,893 7,175	3,247
	IPO Fund with scheduled bank		385	385
	In hand - cash		5,449	9,858
7 2	a. Consolidated Cash and cash equivalents		629,699	1,017,838
	Current and collection accounts		572,015	877,027
	Short term deposit accounts Dividend account		46,934 10,893	151,471
	Foreign currency accounts		7,175	3,307
	IPO Fund with scheduled bank		385	10.020
	In hand - cash		5,708	10,020
8	Deferred tax liabilities		643,110	1,041,825
0	perented tax maximum	Carrying amount Tax base	Taxable/(deductible) temporary difference	Taxable/(deductible) temporary difference
	Property, plant and equipment	2,877,756 1,886,053	991,703	1,007,903
	Provision for employees' benefit plan	(15,333) (35,053)	(15,333) (35,053)	(28,523)
	Provision for bad debts  Net temporary difference	(33,033)	941,317	(31,424) 947,956
	Effective tax rate		25%	25%
	Deffered tax liabities	•	235,329	236,989
			7.00 - 50 - 600	
	Opening balance Closing balance		236,989 235,329	179,501 236,689
	Deffered tax expenses		(1,660)	57,188
8 8	a. Consolidated Deferred tax liabilities			
		Carrying amount Tax base	Taxable/(deductible) temporary difference	Taxable/(deductible) temporary difference
				3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 -
	Property, plant and equipment Provision for employees' benefit plan	3,311,319 2,094,563 (28,319)	1,216,756 (28,319)	1,227,268
	Provision for employees benefit plan  Provision for bad debts	(35,053)	(35,053)	(41,131) (31,424)
	Net temporary difference		1,153,384	1,154,713
	Deffered tax liabities		309,552	309,354
	Opening balance		309,354	250,211
	Closing balance		309,552	309,354
	Deffered tax expenses	٠.	198	59,143
		1111		
	$\rho$	Moch		
	//	0.00.00.00.00.00.00.00.00.00.00.00.00.0		$\cap$

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		Taka ir	
		30 Sep 2018	31 Mar 2018
g Trade and other payables			
Revenue expenses		1,203,834	1,068,153
Trading supplies		774,509	1,127,066
Other finance		78,763	95,277
Capital expenditure		13,849	19,832
Workers' profits participation & welfare funds		57,773	118,231
		2,128,728	2,428,559
9 a. Consolidated Trade and other payables			
Revenue expenses		1,215,821	1,077,725
Trading supplies		800,627	1,162,513
Other finance		80,555	97,964
Capital expenditure		13,849	19,832
Workers' profits participation & welfare funds		61,140	123,917
		2,171,992	2,481,951
10 NAV per share			
The computation of NAV per share			0.004.345
Total assets		9,353,039	8,994,215
Total liabilities		(3,123,184)	(2,943,080)
Net Assets Value		6,229,855	6,051,135
Number of ordinary shares used to compute NAV		46,377,880	46,377,880
NAV per share	Taka	134.33	130.47
10 a. Consolidated NAV per share			
The computation of NAV per share  Total assets		10,012,936	9,642,590
Total liabilities		(3,204,893)	(3,054,339)
Net Assets Value		6,808,043	6,588,251
			NOTICE AND ADDRESS OF THE PARTY.
Number of ordinary shares used to compute NAV		46,377,880_	46,377,880
NAV per share	Taka	146.80	142.06
		Taka ir	1000
		Apr- Sep 2018	Apr- Sep 2017
11 EPS and NOCFPS per share		жрт- эср 2010 <sub>1</sub>	Арт- Зер 2017
Earnings (PAT) attributable to ordinary sharehoders		642,499	638,069
Number of ordinary shares used to compute EPS and NOCEPS		46,377,880	46,377,880
Net cash flow from operating activities (NOCFPS)		230,797	293,376
EDC Pacie	Tales	42.05	
EPS -Basic Net Operating cash flow per share (NOCFPS)	Taka Taka	13.85 4.98	13.76 6.33
11 a. Consolidated EPS and NOCFPS per share			
Earnings (PAT) attributable to ordinary sharehoders		683,571	691,679
Number of ordinary shares used to compute EPS and NOCEPS		46,377,880	46,377,880
Net cash flow from operating activities (NOCFPS)		237,886	346,098
EPS -Basic	Taka	4474	
Net Operating cash flow per share (NOCFPS)	Taka	<u>14.74</u> 5.13	7.46

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	Taka ir Apr- Sep 2018	1 '000 Apr- Sep 2017
12 Reconciliation of net income with cashflows from operating activities		
Cash flows from operating activities  Net income	642,499	638,069
Add(deduct) noncash effects on operating income	012,133	030,003
Deprecation and Amortization	240,178	202,548
Other non-operating income	(4,813)	(6,131)
Deferred expenses	(1,660)	10,000 (167,174)
Increase in trade and other receivables (Increase)/ Decrease in inventories	52,248 (472,259)	(117,438)
Decrease in trade and other payables	(299,831)	(208,381)
Increase/(Decrease) in inter-company receivable	2,036	(5,536)
Increase/(Decrease) advance,deposts and prepayments	28,954	(42,323)
Increase in provision for royalty	41,177	33,446
Increase/(Decrease) in provision for gratuity	(13,190)	(6,697)
Increase in provision for current tax	15,458 (411,702)	(37,007)
Net cash flows from operating activities	230,797	293,376
Het cash nows from operating activities		
12 a. Reconciliaton of consolidated net income with consolidated cashflows from	operating activities	s
Cash flows from operating activities		
Net income	683,571	691,679
Add(deduct) noncash effects on operating income	266,922	225,550
Deprecaition and Amortization Other non-operating income	(4,813)	(6,131)
Share of profit of associate-BBBL	(15,273)	(20,881)
Deferred tax expenses	198	13,019
Increase in trade and other receivables	39,251	(177,649)
(Increase)/ Decrease in inventories	(491,641) (309,959)	(101,727) (225,104)
Decrease in trade and other payables	(309,939)	(223,104)
Increase/(Decrease) in inter-company receivable Increase/(Decrease) advance,deposts and prepayments	27,772	(41,477)
Increase in provision for royalty	41,177	33,446
Increase/(Decrease) in provision for gratuity	(12,812)	(4,947)
Increase in provision for current tax	13,493	(39,680)
	(445,685) <b>237,886</b>	(345,581) <b>346,098</b>
Net cash flows from operating activities	237,880	340,090

#### 13 Significant Deviation

The net operating cash flow per share (NOCFPS) decreased from same period of previous year mainly because of increase in inventories for strategic purchase.

#### 14 General

Figures appearing in these financial statements have been rounded off to the nearest thousand Taka.

**Managing Director** 

Dhaka, 30 October 2018

Director & CFO